

MDP 1: Leadership Development – Program for First Time Managers

Introduction

When an individual contributor gets promoted to be a first time manager, she/he faces many challenges relating to skill requirements. They have to learn to deliver through others, and not solely depend on own knowledge and skill. This program will concentrate on enhancing people management skills for the first-time managers.

Objective

To understand explore the role of a manager and develop the essential skills to make transition from individual contributor to manager/supervisor.

Content

- Motivating self and others in a team
- Leadership and their personal leadership style
- Understanding biases
- Decision making
- Developing Interpersonal relations
- Managing conflicts
- Developing teams and creating synergy
- Art of persuasion and negotiation
- Art of giving constructive feedback
- Managing time
- Mentoring and Coaching

Pedagogy

Lecture-discussion, Exercises, Management Games, Videos

For Whom

Newly promoted Managers/Supervisors

Duration

3 days

Program Director

Prof (Dr). Sudhir Naib



Prof(Dr). Sudhir Naib has about four decades of rich experience in Union Government and Academics. He is author of three academic books- two published by Oxford University Press, and one by Sage Publications. He has conducted MDPs for various Public and Private Sector Organisations in Leadership Development.